



## THERE IS STILL LIFE IN RETAIL/LEISURE SCHEMES



Our Professional team are involved with a number of Leisure Schemes throughout the country giving specialist rent review advice.

A sample of some of our ongoing instructions for Landlords are:-

The Gate – Newcastle, Mermaid Quay – Cardiff, The O2 Centre – Finchley Road, London, The Theatre District – Milton Keynes, English Gate Plaza – Carlisle and McArthur Glenn Outlet Village, Livingstone.

On our recommendation we have been involved with these schemes for a number of years taking an active role in asset management. This involves restructuring/regearing of leases, relettings, reconfiguration of the units with the intention of explaining value. This also gives us a more balanced overview of each development having monitored its performance over a number of years. This ensures we adopt a considered view on the rent reviews.

Duncan Lillie of Shelley Sandzer says

“We are still seeing demand for unit, in Leisure Schemes albeit at a reduced level from that seen a year ago”.

### Note to Editors:

Established in 1983, Shelley Sandzer is one of the UK's Leading Leisure Property Consultants. Coverage includes all of the UK, with both the agency and professional departments involved in restaurants, bars, nightclubs, cinemas, casinos, hotels and health clubs. Corporate clients include Land Securities, Capital Shopping Centres, Grosvenor, Value Retail whilst also representing leading operators including Leon, Strada and Everyman Cinema Club. Notable activities include urban regeneration, corporate mergers and acquisitions, major mixed use rent reviews and strategic acquisition work. Shelley Sandzer have been nominated best Leisure Consultants by Leisure Property forum and Property Week for 2004, 2006, 2007 and 2008.